Financial implementation of prioritised transport projects

The role of the IFIs in the Northern Dimension Partnership on Transport and Logistics

TEN-T Days
Tallinn 17 October 2013

Stefan Fridriksson Nordic Investment Bank



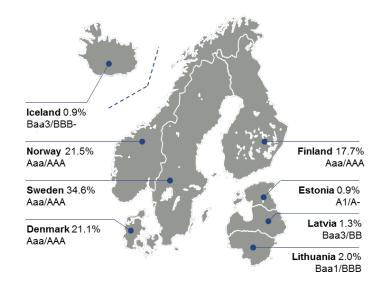
NÌB

Basic information

- Founded by the Nordic countries in 1975 (active since 1976)
- The Baltic countries joined in 2005
- Headquarters in Helsinki
- Lending in both member countries and non-member countries
- Funds acquired on the international capital markets
- AAA/Aaa credit rating



In 2009, NIB Headquarters joined the WWF Green Office network.



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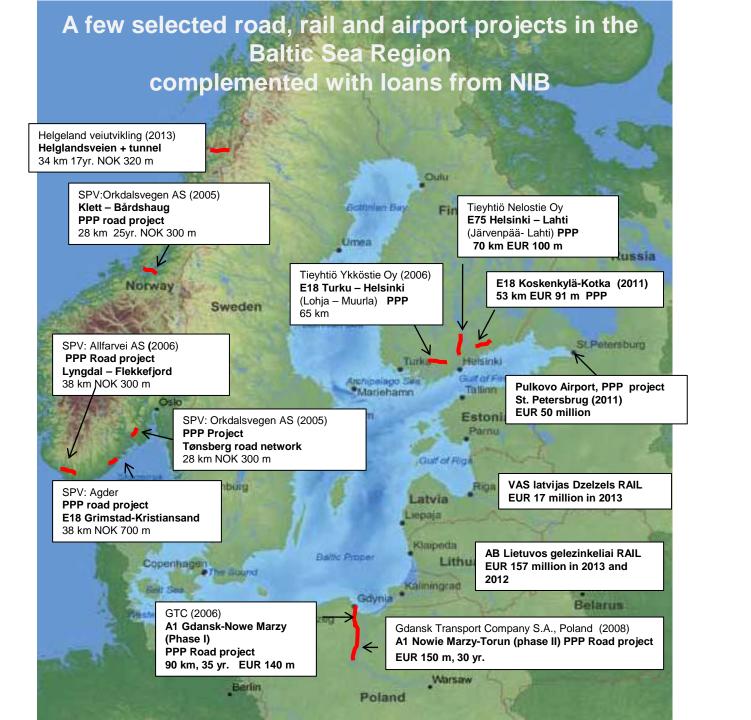
Mission and mandate

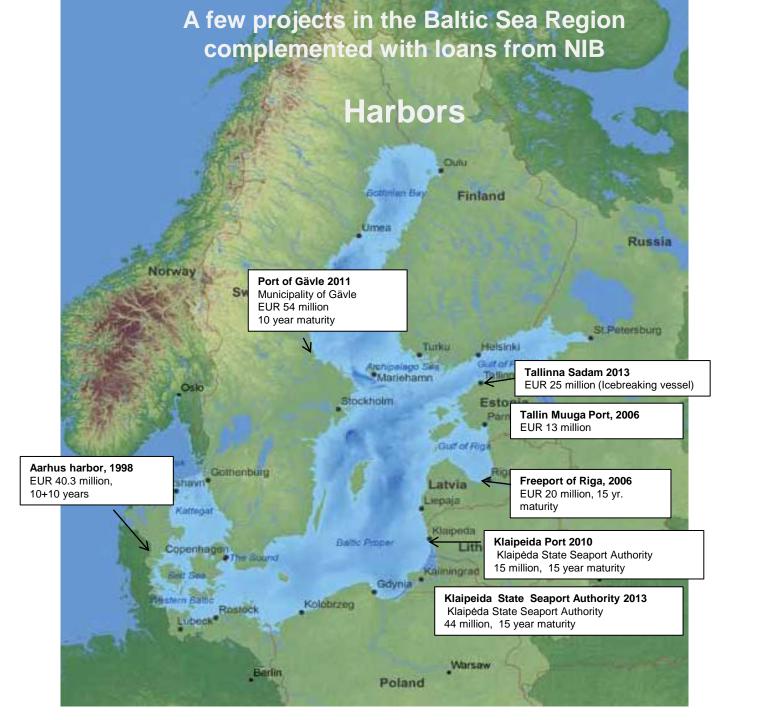
- NIB promotes sustainable growth by providing long-term complementary financing to
 - projects that strengthen competitiveness
 - projects that enhance the environment



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Regional focus

NIB actively participates in international and regional cooperation

- EU Strategy for the Baltic Sea Region
- Northern Dimension Environmental Partnership (NDEP)
- Northern Dimension Partnership on Transport and Logistics (NDPTL)
- Eastern Europe Energy Efficiency and Environment Program
- Several trust funds for supporting project development and making projects bankable



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Vodokanal project in St. Petersburg

Northern Dimension Environmental Partnership (NDEP)

The results of the NDEP has already demonstrated valuable results:



St. Petersburg
wastewater treatment
upgrade has been a
success story.
The Bank's cooperation
with Vodokanal dates
back to 1997. NIB has
had three loan
agreements with the
company.

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Northern Dimension Partnership on Transport and Logistics (NDPTL)

- Can the same approach be applied for transport and logistics projects?
- The needs and opportunities of transportation are identified and recognized.
- Common interests of the countries in the Northern Dimension.
- Broad approach.
- Enhance the interest of private investors into transport and logistics investments.
- Secure that interests of the partner countries on public level remains committed and focussed.
- Identifying the most beneficial cross-border projects in the region, eliminating bottle-necks and enhancing the transportation network.

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What can the IFIs provide to the NDPTL?

- Financing identified prioritised projects:
- Types of transport projects:
 - roads infrastructure
 - rail transport
 - ports and airports
- Public Private Partnership
 - bringing in private entrepreneurship and private capital into the project
 - tools and means
 - assessing contracts and contractual structures
 - financial assesments
 - contribute with long term-financing

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NDPTL and the IFIs

Involvement of International Financial Institutions:

Nordic Investment Bank (NIB)

The European Bank on Reconstruction and Development (EBRD)

The European Investment Bank (EIB)

The World Bank Group

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Bankable projects -What is needed?

In order to lend banks need:

Good quality (feasible) projects.

Financiers are focused on <u>all</u> aspects of project feasibility

- Economic
- Financial
- Technical
- Institutional
- Environmental

Project preparation is essential – adequate studies are requred!

Technical assistance can help:

- NDPTL Trust Fund
- NIB/NEFCO BSAP Fund for marine environment projects
- JASPERS, JEREMIE, JESSICA, EPEC

From Strategy to Projects

In order for investments to emerge there is a need for:

- <u>Priority setting</u> ► Political support (regulatory framework, legislative action, concessions, permitting, tariff setting etc)
- Resource allocation (funding by public as well as private stakeholders efficiently channeled to financing projects)
- Clear project ownership and active participation by owners (public and/or private sector)
- Will to implement projects.
- For good projects there is always finance, for bad projects there is no finance.

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